

Insolvency outlook: post-pandemic adjustments or an adverse new normal?

Atradius Economic Research – March 2024

Summary

- In 2023 we observed a surge in insolvencies, with our global index showing an increase of 32%. For most markets this
 increase reflected ongoing post-pandemic adjustments after three years of persistently low levels. For the other remaining
 markets insolvencies have stabilised at a level above pre-pandemic, suggesting the emergence of an adverse new normal
 where companies face higher interest rates and lower demand.
- Our forecast for 2024 and 2025 is driven by the degree of adjustment to pre-pandemic levels in the markets where the
 normalisation is still in progress and by purely economic factors where a stabilisation to the new normal has already
 occurred.
- Overall, we expect globally in 2024 an increase of 16%, followed by a minor decrease of 1% in 2025.
- However, there is a wide variation in the growth rates across markets. We expect high increases in the markets where the
 adjustment from low levels still has to occur (such as Singapore, Italy, the Netherlands, Poland and the United States).
- Conversely, we forecast high decreases in markets where insolvencies already overshoot their pre-pandemic levels (such as South Korea, Ireland, Canada and Finland).
- Finally, in markets where insolvencies seem to have stabilised (such as Czech Republic, Austria, Belgium, Romania, Norway, United Kingdom) we expect smaller fluctuations.

Challenging economy clouds businesses' 'return to normal'

Global insolvencies are soaring as businesses grapple with the double whammy of sputtering economic activity and the phasing out of pandemic-era support. After increasing by a staggering 32% in 2023, insolvencies are virtually back to their level from 2019. But we don't expect to see insolvencies stabilise just yet. Instead, we project another substantial rise of 16% in 2024, followed by a stabilisation in 2025.

For most markets, the post-pandemic surge in insolvencies is still ongoing and it is difficult to assess whether this is a post pandemic adjustment or whether it will lead to a stabilisation to an adverse new normal. During the pandemic insolvencies contracted massively almost across all markets as a result of the government support. Thus, we believe that the rise in insolvencies in the most recent data is to a large extent still due to postpandemic related adjustment. However, for a minority of markets we do see insolvencies stabilising at levels higher than before the pandemic, which makes us believe that the current economic environment is also contributing to the formation of an adverse new normal.

The post-pandemic economic recovery has largely run its course and the global economy is losing steam, with growth slowing 0.3 percentage points to 2.4% this year. Inflation has eased but not yet confidently to target rates. As such, central banks are still cautious to loosen their policies, keeping interest rates at high levels at least until later this spring. Therefore, the pressure that businesses face from higher interest rates will persist this year and may only see relief in 2025, given the lagged effect of monetary policy. The latest bank lending surveys in the both the US and eurozone for instance both showed expectations of further tightening of lending standards for companies in the coming months. This adds even more pressure for firms as the cash buffers that many companies amassed during the pandemic have now been largely exhausted. With less capacity to mitigate the effects of the broader economic slowdown, we anticipate higher insolvencies in the coming years.

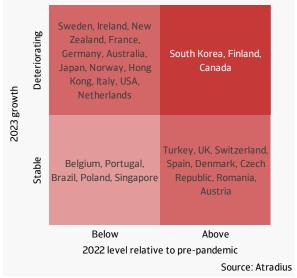
2023 brings an overall increase in insolvencies, with a wide variation across markets

Out of the 29 markets that we monitor in this report, 24 registered increases in insolvencies. To better visualise the insolvencies snapshot for 2023, we classify markets across two dimensions. First, we group countries into "stable" and "deteriorating" depending on their insolvencies growth rate for 2023. If the growth rate falls into the -15%/+15% interval, then we consider that country as "stable", while a growth rate higher than 15% we assign as "deteriorating". There were no countries with a growth rate lower than -15%, so the "stable" and "deteriorating" groups cover all the countries in our sample.

Second, we group countries depending on their average insolvency level in 2022 relative to their pre-pandemic level. This is important for interpreting whether the 2023 dynamics are due to pandemic related adjustments or due to additional factors in the economic environment such as high interest rates or lower demand. During the pandemic, we witnessed insolvencies decreasing almost across all markets as a result of the strong government support. Therefore, a still low level of insolvencies in 2022 relative to the prepandemic indicates that a positive growth rate for 2023 is contributing to an adjustment to pre-pandemic levels.

We use as a reference the 2019 mean insolvency level. If the insolvencies in a given market have reached at least 95% of this reference level, we classify insolvencies in that market as "above" the normal, while in the opposite case it is "below" the normal.

Applying these two classifications, we can group countries in four quadrants that are reproduced in the matrix in figure 1. Additionally, to assess the overall riskiness of a given market relative to the pre-pandemic, we compute in figure 2 the 2023 mean insolvency levels relative to the mean 2019 insolvency level. Figure 1 Insolvencies deteriorate in 2023 mostly in markets that started out with a low insolvency level relative to pre-pandemic Insolvency matrix 2023



The main message from figure 1 is that insolvencies deteriorated in 2023 mostly across the markets where their level relative to pre-pandemic was still low. In other words, the deterioration of insolvencies that we see in the aggregate is to a large part still related to the normalisation to pre-pandemic levels. This is visible in our figure as most markets marked as "deteriorating" are grouped in the north-west quadrant. Here the largest adjustments were experienced by the Netherlands, United States, Hong Kong, Japan and France, all countries with very low insolvency numbers at the start of 2023. Figure 2 shows that in 2023 for most of these markets, insolvencies remained below or slightly overshot their pre-pandemic level. Thus, the default risk remained comparable to the pre-pandemic period. Still, in a few cases, namely Sweden, Ireland and Australia, insolvencies considerably overshot their pre-pandemic levels, indicating an elevated default risk.

Figure 2 Average insolvency levels in 2023 relative to prepandemic still vary considerably across markets

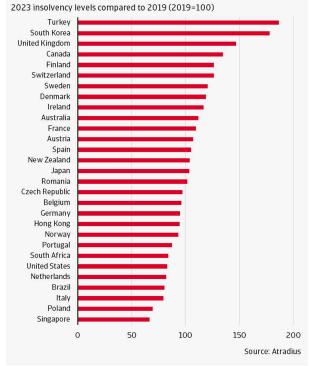


Figure 1 also shows that there is a minority of markets that started 2023 with insolvency levels already above the prepandemic level and that increased further in 2023. In this group fall only three countries, South Korea, Finland and Canada. Figure 2 shows that these markets are among the top ranked in terms of the overall default risk in 2023 and that this is considerably higher relative to the pre-pandemic period. Our interpretation is that the surge of insolvencies in these countries is relatively short-lived as it is coming from defaults in zombie companies that survived throughout the pandemic. We define zombie companies as those companies that would have defaulted in normal times but were saved by the pandemic related government support.

Next, figure 1 shows that there is a substantial number of countries where insolvencies seem to have stabilised. In the south-east quadrant we group the countries with insolvencies that stabilised around or above our prepandemic reference. Here we note Turkey, United Kingdom, Switzerland and Spain that ended up in 2023 with a particularly high level of insolvencies relative to 2019. We interpret that insolvencies in these countries reached a new normal, higher than the pre-pandemic, due to the adverse economic conditions that they are facing.

Conversely, in the southwest quadrant we see a group of 5 countries where insolvencies remained relatively stable at low levels relative to pre-pandemic. Our interpretation is that here companies were able to manage better the liquidity that they acquired during the pandemic. This is the case for Belgium, Singapore and Poland where insolvencies did increase, but at a slower pace. For Brazil we note that insolvencies stabilised early in the pandemic, as the government support towards companies was not that sizeable.

Outlook 2024 and 2025: remaining post-pandemic adjustments vs. stabilisation to the new normal

We now turn to our insolvency forecast for 2024 and 2025, which are given in year-on-year percentage changes (e.g., total for 2024 compared with total for 2023.

Figure 3 presents our forecasts aggregated for all markets and on a regional level. Globally, we predict that insolvencies increase by 16% year-on-year in 2024. We foresee a relatively strong increase of insolvencies in North America (25%), which is virtually driven by the United States. For Europe, we expect a somewhat smaller increase of 12% as the process of normalisation of insolvencies in most European countries is more advanced. For Asia Pacific we predict a relatively stable development overall, with a decrease of just 2%, as normalisation from high levels in some markets (e.g., South Korea) and from low levels in others (e.g., Singapore) mostly cancel off each other. In 2025 we see insolvencies slightly decreasing by 1%, reflecting decreases across all regions except North America.

Figure 3 Across regions, in 2024 insolvencies are expected to increase the most in North America

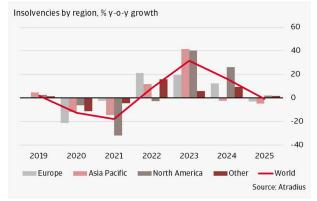
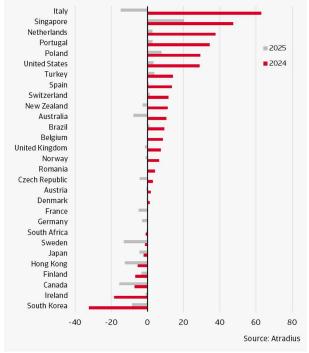


Figure 4 presents our insolvency forecast for 2024 and 2025 on a country level. The markets are arranged in the order of the growth rates for 2024 as these exhibit more variation. This is because we assume that most of the pandemic related adjustments will occur in 2024. The dynamics of our forecast for 2025 are therefore mostly associated with a normalised environment and are given by the dynamics of GDP across markets.

Figure 4 In 2024-2025, we still expect a wide variation of dynamics in insolvencies across markets, mostly reflecting the variation in the adjustment to pre-covid levels at end-2023

Insolvency growth forecasts 2024 and 2025, % y-o-y



The highest insolvency growth rates in 2024 are recorded in Italy, Singapore, the Netherlands, Portugal, Poland and United States. For all of these countries insolvencies were at the start of 2024 still below the normality level, as already shown in figure 2. Thus, we expect high increases in insolvencies for these markets in 2024 such that the normalisation is achieved. Italy is an exception in this group as it is the only country where we did not observe any signs of normalisation, with the latest available data up to 2023Q3. We see however no reasons that the normalisation should not start from 2023Q4.

At the other side of the spectrum, for countries with the highest decreases in insolvencies in 2024 are South Korea, Ireland, Canada and Finland. These experienced in 2023 a surge in insolvencies reaching levels higher than prepandemic. Therefore, we expect them to normalise downwards in 2024.

Finally, for the markets in the middle range in figure 4, the insolvencies growth rates for 2024-2025 are relatively small. For some of these insolvencies seem to have peaked and the downwards normalisation is expected to take place in 2024-2025 (Japan, Sweden, France, Germany, Denmark). For the others, insolvencies seem to have stabilised to the post-pandemic normal (Czech Republic, Austria, Belgium, Romania, Norway, United Kingdom) and their evolution is mostly given by the dynamics of the economic environment.

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	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023e	2024f	2025
Australia	9	1	2	-19	16	-16	-8	3	3	-41	-9	43	45	11	-8
Austria	-8	3	-10	-1	-5	1	-3	-2	1	-40	0	57	13	2	-3
Belgium	7	4	11	-9	-9	-6	9	-1	7	-32	-9	42	11	9	(
Brazil	-12	7	8	-1	12	-13	29	0	-1	-25	-10	8	10	9	1
Canada	13	-11	-2	-2	-1	-7	-6	-1	3	-23	-10	38	41	-7	-15
Czech Republic	-	-	-	-	-	-10	-15	-16	4	-10	21	-6	-6	3	-4
Denmark	-22	4	-15	-21	15	18	-4	7	6	-14	-2	30	9	1	C
Finland	3	0	6	-5	-14	-6	-10	17	3	-19	16	7	25	-7	-3
France	-1	3	3	0	0	-8	-6	-1	-5	-40	-11	50	37	0	-5
Germany	-6	-6	-8	-7	-4	-7	-7	-4	-3	-16	-12	4	22	0	-3
Hong Kong	-13	2	15	3	1	-9	-14	-6	9	-14	6	-25	38	-5	-12
Ireland	7	3	-19	-15	-10	-2	-15	-13	-25	1	-30	25	33	-18	-1
Italy	2	-1	22	12	-5	-9	-11	-6	0	-32	18	-20	23	63	-15
Japan	-4	-5	-10	-10	-9	-4	0	-2	2	-7	-22	7	35	-2	-4
Netherlands	0	19	10	-22	-24	-19	-22	-9	4	-17	-41	14	48	38	3
New Zealand	-12	-4	-5	-2	-10	-6	-9	3	-10	-17	-7	11	21	11	-3
Norway	0	-13	18	6	-3	-1	4	12	3	-11	-24	13	22	6	-1
Poland	4	24	1	-9	-7	-19	-2	4	-5	0	-30	-13	13	29	8
Portugal	63	53	7	-6	-4	-12	-8	-9	-5	-18	-3	7	3	34	3
Romania	-9	36	10	-30	-50	-18	9	-9	-21	-13	8	8	-1	4	0
Singapore	-1	14	14	-12	1	1	-9	1	-1	-41	4	-4	14	47	20
South Africa	-11	-24	-13	-13	-5	-1	-3	-1	11	0	-5	-1	-11	-1	0
South Korea	-	-	-	17	9	26	-6	15	16	15	-11	5	65	-32	-8
Spain	20	37	14	-28	-23	-17	-2	-1	10	-13	30	6	-14	13	1
Sweden	-4	7	4	-6	-11	-5	6	13	2	-1	-10	6	30	-1	-13
Switzerland	6	3	-5	-10	4	7	3	22	-3	-14	9	37	-1	12	1
Turkey	12	7	8	-9	-13	-10	19	-8	3	14	8	41	6	14	4
United Kingdom	4	-4	-9	-8	-10	1	-1	10	7	-26	11	57	14	7	-1
United States	-15	-16	-17	-19	-8	-2	-4	-4	3	-5	-34	-6	40	29	3

Sources: Atradius, Macrobond, national sources

Table 2 Total insolver	ncies - indez	x, 2019 = 1	00												
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023e	2024f	2025f
Australia	126	128	130	106	122	102	94	97	100	59	54	77	112	124	115
Austria	117	120	109	108	103	104	101	99	100	60	60	95	107	109	108
Belgium	96	100	111	101	92	87	94	93	100	68	62	87	97	105	105
Brazil	70	75	81	81	90	78	101	101	100	75	68	73	80	87	88
Canada	133	118	116	113	112	105	98	97	100	77	69	95	135	125	106
Czech Republic	-	-	-	-	148	134	114	96	100	90	109	103	97	100	95
Denmark	97	101	86	68	78	91	88	94	100	86	84	109	119	120	120
Finland	112	113	119	114	98	92	83	97	100	81	94	101	126	118	114
France	116	119	122	122	122	113	106	105	100	60	53	80	110	110	105
Germany	161	151	139	128	123	115	107	103	100	84	75	78	95	95	92
Hong Kong	103	105	121	125	126	115	98	92	100	86	92	68	95	90	78
Ireland	288	296	240	205	185	182	154	133	100	101	71	88	117	95	94
Italy	103	102	125	139	133	121	107	100	100	68	81	64	80	130	110
Japan	152	145	129	116	105	101	100	98	100	93	72	77	104	101	97
Netherlands	218	259	284	221	168	136	106	97	100	83	49	56	82	113	116
New Zealand	159	153	145	141	127	119	108	111	100	83	77	86	104	116	112
Norway	79	69	81	86	83	83	86	97	100	89	67	76	93	99	98
Poland	121	150	152	138	128	103	101	105	100	100	70	61	70	90	97
Portugal	97	149	160	150	143	126	116	106	100	82	79	85	87	117	121
Romania	301	411	454	317	157	128	140	127	100	87	94	102	101	105	105
Singapore	93	106	121	107	108	109	100	101	100	59	61	58	67	98	118
South Africa	174	133	116	101	96	95	91	90	100	100	95	93	83	82	82
South Korea	-	-	-	58	63	79	75	87	100	115	103	108	178	120	110
Spain	131	180	206	148	114	94	92	91	100	87	113	120	104	118	119
Sweden	93	99	103	96	86	82	86	98	100	99	89	94	122	120	104
Switzerland	84	86	82	74	77	82	84	103	100	86	94	128	126	141	143
Turkey	107	114	124	113	98	88	105	97	100	114	122	173	183	209	217
United Kingdom	118	113	103	95	85	85	85	94	100	74	82	129	147	157	155
United States	209	175	146	118	108	106	102	98	100	95	63	59	83	107	111

Sources: Atradius, Macrobond, national sources

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